**Velocity Law, LLC**

Attorney At Law

5449 bending oaks place

downers grove, Illinois 60515-4456

nfallon@velocitylaw.com 630-963-0439 x 22 [www.velocitylaw.com](http://www.velocitylaw.com)

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**Start-Up and Small Business Contacts in West Suburbs**

West Suburban Chicago Start-Up contacts, in several disciplines in the start-up and entrepreneurship world:

Incubator in Naperville, Government Sponsored Incubator in Lisle, Entrepreneurial Education and Networking Groups in Wheaton, Angel and VC Groups in Western Burbs, Valuation Services in Naperville and Batavia; Pitch Contests in Wheaton and Glen Ellyn. Gold mine here:

**Rev3 Innovation Center (Free to Attend Events; Co-Working Space is for Rent)**

Rev3 Innovation Center

1120 E Diehl Rd, Naperville, IL 60563
(630) 955-2087

<https://rev3dupage.com/>

Nicholas Zito, Director

<http://us5.campaign-archive2.com/?u=af322b0d0382facb8017b74f6&id=60599b68be&e=8659b67a43>

Past Newsletter Issues:

<http://us5.campaign-archive1.com/home/?u=af322b0d0382facb8017b74f6&id=fd5e0b4f4c>

Rev3 is a business incubator and coworking space in Naperville, IL hosting events to support innovation, technology, startups and entrepreneurs in DuPage Co.  With a focus on helping people and companies manufacture products, write software and develop technology to drive the third industrial revolution.

**Illinois Small Business Development Center (Provides Assistance With Business Plans. Free Services. Funded by IL and Fed)**

College of DuPage office in Lisle

2525 Cabot Drive, Suite 201

Lisle, IL 60532

[www.cod.edu](http://www.cod.edu)

[www.cod.edu/sbdc](http://www.cod.edu/sbdc)

<http://www.cod.edu/business_resources/entrepreneurship/sbdc/> <http://www.cod.edu/entrepreneurship>

Martha Carney

Program Manager,

Center for Entrepreneurship

College of DuPage

2525 Cabot Drive, Suite 201

Lisle, IL  60532

(630) 942-2771

Carneym38@cod.edu

Tony Rocco, Procurement Specialist;

(630) 942-2814

roccoan@cod.edu

Rita Haake, CCAS, Program Manager/IL Procurement Technical Assistance Center

haaker@cod.edu

 (630) 942-2616

Amber Gardner, Client Liaison

Gardnera277@cod.edu

(630) 942-2600

**Choose DuPage**

Nicholas Zito

Business Services Director

Choose DuPage

2525 Cabot Drive, Suite 303

Lisle, IL  60532

(630) 955-2087

Cell: (630) 947-2999

nzito@choosedupage.com

[www.choosedupage.com](http://www.choosedupage.com)

Bryan Gay, his colleague, of Choose DuPage, is also a director.

**University of Chicago Booth Entrepreneurs Roundtable**

Illinois Institute of Technology
Rice Campus
201 East Loop Road
Wheaton, Illinois

Excellent monthly programs with high-quality learning, about all things business start-up and business growth. Can’t beat the price of $15 to $20. Events are always great. Need not be a U of C Alumni to join the roundtable events.

<http://www.chicagobooth.edu/alumni/roundtable/entrepreneurial/>

Events:

<http://www.chicagobooth.edu/alumni/roundtable/entrepreneurial/events>  (Past)

<http://www.chicagobooth.edu/alumni/events/showEvent?eventId=6403>  (Current/ Future)

In 2014, the Entrepreneurial Roundtable is celebrating its 23rd anniversary. Over the years, the Roundtable has put on some 350 programs featuring more than 400 different speakers and panelists.

The Roundtable sponsors 15 to 20 events a year. Monthly programs are held on the third Monday of each month at the Wheaton campus of the Illinois Institute of Technology. The Wheaton events begin at 6:30 p.m. with networking and hors d’oeuvres. The educational part of the program starts at 7:00 p.m. to accommodate those coming from downtown Chicago and the northern and southern suburbs. The Roundtable also has programs at Gleacher Center in downtown Chicago, typically 3 to 4 evening programs annually and 1 to 2 all-day Saturday seminars a year.

Online registration and information about upcoming programs are available at the [Entrepreneurial Roundtable’s website](http://www.entrepreneurialroundtable.com/). The website also has videos of more than 40 past Roundtable programs featuring top speakers on topics of interest to growing businesses. To view the videos, click the Podcast tab on the website’s home page.

The fee for evening programs is $25 for the public and $20 for Chicago Booth alumni, students, faculty, and Roundtable members. Save an additional $5 by registering early. Attendees at any of the programs automatically become members of the Roundtable at no extra charge.

[My contact is Greg Gocek **gggman@att.net**

My contact for the downtown Chicago group is Enrique Posse-Costas **eposseco@chicagobooth.edu** ]

**Small Business Advisory Counsel**

Ryan Tolley

Membership Director

Small Business Advocacy Council

20 S. Clark, Suite 500

Chicago, IL 60603

Office: (312) 548-8608

[www.SBACIL.org](http://www.sbacil.org/)

[SBAC Events Newsletter](http://smallbusinessadvocacycouncil.us10.list-manage2.com/track/click?u=2afff4987cc1483aa6e3fa1c0&id=f000d120ce&e=25e935db3a)

**West Suburban Angels (Naperville) (A Spin off from Hyde Park Angels, Those Who Live and Work in West Suburbs)**

<http://www.westsuburbanangels.com/>

Mike Healy, Naperville

Mike.mhealy@gmail.com

mhealy@velocityenergygroup.com (sold this company)

<https://www.linkedin.com/profile/view?id=31370559&authType=name&authToken=e8f2&trk=prof-sb-browse_map-name>

Kenn Miller

kmiller@westsuburbanangels.com

<https://www.linkedin.com/profile/view?id=30256923&trk=eml_inv_status_profile_non_email>

Joe Zhu

tjzhu@WestSuburbanAngels.com

The mission of the West Suburban Angels is to provide a forum that brings together high-growth early stage start-up businesses seeking capital, with investors looking for a financial return and community impact. We host six events a year where pre-screened start-ups present to our independent investors. We look at companies across a variety of sectors including; SaaS, green energy, e-commerce, medical device, financial services, healthcare, and more. Our portfolio thus far includes:

PaletteApp: <http://www.paletteapp.com/>
Intellihot: <http://www.intellihot.com/>
Home Chef: <https://www.homechef.com/>

[My contacts are Mike Healy and Ken Miller. I spoke on a Panel with Ken Miller at the ideas to profits conference 11/7/14]

**Heartland Angels (Usually Downtown, but Sometimes in Suburbs)**

            Provides weekly presentations of a startup or early stage business plan. Typically downtown. Sometimes they have a call in phone number.

Ron Kirschner rkirschn@iit.edu

Ronald L. Kirschner, M.D., MBA at ron@heartlandangels.com

<http://www.heartlandangels.com/calendar/eventsignup>

[www.heartlandangels.com](http://www.heartlandangels.com)

My contact is Ron Kirchner

**Venture & Angel Capital (Two Examples in Western Burbs)**

***Flavin Ventures***

1440 Davey Rd, Woodridge, IL 60517
(630) 739-2018

<http://www.flavinventures.com/>

<http://www.flavinventures.com/team.htm>

My contacts are John Flavin and Patrick Flavin

<http://www.flavinventures.com/team.htm>

***Lisle Technology Partners***

***Adarsh Arora***, CEO, Lisle Technology Partners, and chair, angel investment committee, The Indus Entrepreneurs – Midwest

<http://www.lisletech.com/>

650 Warrenville Rd #301, Lisle, IL 60532
(630) 629-0600

Also, Indus Entrepreneurs Midwest

My contact is Adarsh Arora

**Private Angel Investor Known to NFH**

Example of NFH Contact:  Adam Duman of Hinsdale

adamduman@yahoo.com

**Valuation Services, which Handle Startups and Early Stage**

See my full list attached. However, these two firms handle valuation of early stage companies. Possibly Houlihan does too (attached)

Mary O'Connor

Sikich Gardner

1415 W. Diehl Rd. Suite 400

Naperville, IL 60563

moconnor@sikich.com

(312) 648-6652

(630) 566-8400 Corporate Blvd

Henry Kaskov, AM *Senior Associate*

*Manager – Chicago*

*hkaskov@sphvalue.com*

[*www.sphvalue.com*](http://www.sphvalue.com)

1770 S. Randall Rd., Ste. A #271

Geneva, IL 60134

(630) 457-9200

**Business Plan Pitch Contest (Joint Program U of  I and U of C: (Example)**

**New Venture Financing Presentation**

**6:30-9 p.m., Monday, June 15, 2015**

***Illinois Institute of Technology, Daniel F. and Ada L. Rice Campus***

***201 E. Loop Road, Wheaton, IL 60187***

***Internet Broadcast: InTimeTV.com***

On June 15, 2015, the University of Chicago-Booth Entrepreneurial Roundtable and the University of Illinois Alumni Association West Suburban Club combine forces to host several innovative companies from their incubators and elsewhere in Illinois that are interested in early stage financing. The companies will each have 15 minutes to present their business idea, the proposed market, their team, and their business plans to a panel of experts and investors, who will comment on the suitability of the various company plans for investment.

**Cosponsors:**

University of Chicago-Booth Entrepreneurship Roundtable

University of Illinois Alumni Association West Suburban Club

**Companies presenting include:**

From the **University of Illinois incubator**, Jed Taylor, Entrepreneur in Residence, introducing:

* Dr. Gabriel Popescu, CEO, Phi Optics -- <http://phioptics.com>
* Ryan Shelton, Ph.D., CEO and Co-founder, PhotoniCare, Inc -- <http://www.photonicareinc.com/>
* Oceancomm: <http://www.Oceancomm.com>

From **Carbondale, Illinois**, home of Southern Illinois University:

* Joseph Viscomi, Co-Founder and CEO, Greplytix.com

From the **Chicago Innovation Exchange**:

* John Flavin or Tom Ancona have been invited to introduce one or more presenting companies

**The Judges:**

***Adarsh Arora***, CEO, Lisle Technology Partners, and chair, angel investment committee, The Indus Entrepreneurs - Midwest

***Hao He,*** CFA Senior Vice President of Business Development, Global IT M&A Forum

***Neil Kane,*** technology executive, CEO, Moving Parts LLC; EIR, Energy Foundry; and President, Illinois Partners; co-founder and former CEO Advanced Diamond Technologies

***Paul R. Lloyd***, CEO, FXX Enterprises, the certification and software

engineering company for Decoupled Variable Network Communication

(DVNC)

***Erick Pouilly,*** President, Pouilly Investment Co.

**Registration links**

[For U of C/Roundtable members and guests](http://r20.rs6.net/tn.jsp?f=001S7VwfVzjIoh42giZ5utXiuUzFr8GAf1gJNZNTAl50MLCtBRgFoX0-tjq1_Oejofs2Bqg4AxwB2gz6CMo2j1CqVZFOeY6cUphE3cS4jjxxCCL9zAwAsZy-wr1UEFtjmnajZPwacD9Ch6pxOnxEsEwLeItir0avRdM_xvsfeH1pR2ijI4FiJnNTA0UFDdHoAbF&c=JUgWxQBcgEsAgd4Urz-VJwQoPX0noWDpaFBCYY72spMSrC3fHYUwVQ==&ch=1R7s32ahoyI1LVqJqRYcRxgkqqA90p8hUZ1D3yuO_jabjoP608DRNw==)

[For University of Illinois alumni and guests](http://r20.rs6.net/tn.jsp?f=001S7VwfVzjIoh42giZ5utXiuUzFr8GAf1gJNZNTAl50MLCtBRgFoX0-tjq1_OejofsUeQfZ7SBm9wTv3phJvmh2L52fa8kFCj4BhtLTSIKnE3UGBOl2CAaZLPwyUy4jG3ejKBJg1cucLwaMTdZjQDKS6Mfwfi9-J2IjmK0RnEt4ooDGoo01OpJQA==&c=JUgWxQBcgEsAgd4Urz-VJwQoPX0noWDpaFBCYY72spMSrC3fHYUwVQ==&ch=1R7s32ahoyI1LVqJqRYcRxgkqqA90p8hUZ1D3yuO_jabjoP608DRNw==)

**Ideas to Profits Business Conference and Related Business Plan Pitch Contest**

            COD SBDC 11/7/14

<http://www.niu.edu/springboard/images/Upcoming_Events_Images/CENT-14-16715_ideas_to_profits_conference_flyer.pdf>

  I spoke on the investor funding panel at this conference.

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

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